



The easier home sale

## About Us

Established in 1996, PXS enables owners to sell their homes with speed and ease. PXS provide part exchange and chain break services to new home builders, estate agents, and solicitors, as well as directly to the general public.



### Why your customer may need the PXS solution

If your purchaser wishes to buy a property but is dependent on selling their own home in order to proceed, part exchange or chain break may be suitable for them. It frees them from the involved process of selling their own property, and quickly and effortlessly enables your purchaser to move into their new property.

PXS solve the problem by purchasing anywhere in a chain. Our service can be delivered quickly with minimal fuss.

### The following factors may lead to the need for a PXS solution:

- To buy a new home in the UK or overseas
- Broken or open ended chains
- Necessity to release capital quickly
- Where a sale in the conventional manner is not practical
- Where a property does not meet your own "in house" part exchange purchase criteria
- Time is critical

PXS will consider any property within the UK.



## How PXS can benefit you

PXS purchase property from owners who wish to sell their homes quickly and with certainty. Through buying your purchaser's property, PXS therefore can assist you with a quicker, more certain sale of your own property.

PXS deliver a speedy service from inception through to offer and purchase. You are kept informed on progress from start to finish and the team are experienced in providing solutions to any challenges that arise.

## How PXS can benefit your purchaser

Your purchaser will benefit from the PXS solution as it will be quick, uncomplicated and transparent.

- It frees your purchaser to secure their new purchase.
- The process can take as little as 7 days from inception to completion of purchase
- It's definite\*
- Desired purchase should be secured
- Any property, any value, any condition, anywhere in the UK, will be considered
- Legal fees and removal costs can be included
- Your purchaser can stay in their home for up to 2 weeks after PXS has purchased
- No estate agent fees.\*\*
- PXS is able to offer a profit share scheme with some of the profit PXS makes being returned

\*(subject to survey and satisfactory title)

\*\* (subject to conditions)

## How it Works

The involvement of PXS is designed to make everyone's lives easier. It is possible to make an offer from instruction within 48 hours and purchase a property within one week of acceptance.

**The following is a typical step by step guide to the PXS solution:**

### Step 1:

Estate agents/surveyors inspect the property within 48 hours of instruction and submit their report on the property's valuation and condition.

### Step 2:

PXS will conduct careful research to establish the value of your purchaser's home. Subject to structural condition and the valuations being consistent, PXS will make an offer within 24 hours.

### Step 3:

We base our figures on what we believe can actually be achieved on the open market. This figure may differ from that advised by the valuers.

### Step 4:

PXS will pay up to 90% of a realistic valuation for the property

### Step 5:

When the offer is accepted, PXS will conduct a survey to check condition and value.\* If the PXS offer is rejected, and any subsequent negotiations fail, the file is closed.

### Step 6:

If the survey is satisfactory, PXS will begin marketing the property.

### Step 7:

We provide the agreed monies to coincide with your client's new purchase.

\*Unless already carried out

## What properties will PXS purchase?

There is no charge for applying to have your home assessed for part exchange or chain break.

PXS will consider any property within the UK, such as:

- Flats including high rise and conversions
- Ex-local authority
- Any age
- Any condition
- All geographical areas of the UK considered
- Any value of property regardless of the value of the owner's purchase
- Where a property does not meet your own "in house" part-exchange purchase criteria



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### **Credentials**

PXS is part of Assettrust Group. Assettrust is a group of companies involved in property, property finance and securitisation and has assets in excess of £1.2 billion. The group has four operating companies, Hometrack, PXS, The Relocation Company and Assettrust Housing.

**If the part exchange or chain break solutions could help your company, contact us directly on 0845 013 2550 or email: [enquiries@pxsproperties.co.uk](mailto:enquiries@pxsproperties.co.uk)**